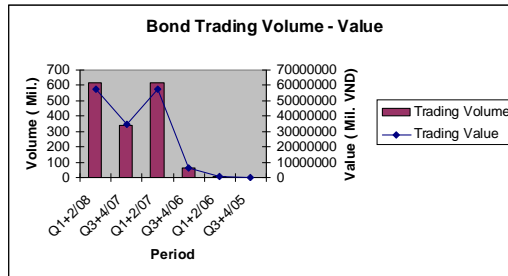


Development of Corporate Bond Market in Vietnam

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Solutions

- Issue convertible bond, bond with warrant, bonds insured by gold or hard foreign currency to protect investor's profit from high inflation
- Encourage private agency providing credit rating services, such as model of potential shareholders for credit rating agency
- Push up operating of market makers such as banks, insurance companies
- Develop bond investments through investment and mutual funds

Weaknesses

- Only a small portion of VN firms' fund financed by issuing bonds
- Low liquidity of bond market
- Unattractive bond interest rate, much lower than deposit interest rate
- Types of bonds is undiversified
- Lack of market maker
- No credit rating agency

Potential shareholders for regional credit rating agency

